

**EXHIBIT A  
PRICING**

| PERSONNEL RATES |   |                       |                   |
|-----------------|---|-----------------------|-------------------|
| Item #          | Description of Goods/Services<br>(rates include shovels and applicable foul weather gear with each laborer)   | Unit of Measure (UOM) | Total Hourly Rate |
| 1               | Heavy Cleaner (As defined by CT DOL)  | Hour                  | \$45.00           |
| 2               | Heavy Truck Driver (As defined by CT DOL)   | Hour                  | \$52.00           |
| 3               | Standby rate for non-active hours (when called in before a weather event, or asked to stay following a weather event; with no more than two non-active times per event) | Hour                  | \$52.00           |
| 4               | Working Supervisor Regular Time   | Hour                  | \$175.00          |
| 5               | Skid-steer Loader   | Hour                  | \$120.00          |
| 6               | Snow blower 3-10 horsepower (HP)  | Hour                  | \$30.00           |

KS  
4/15/2

KS  
3/17

**EQUIPMENT ALL INCLUSIVE RATES**  
**Time and Material: Equipment with Operator per hour:**

Equipment operator costs are included in the Equipment All Inclusive rates of this table, no overtime costs allowed. Rates for Equipment operators shall, notwithstanding anything in this Proposal to the contrary, not be considered Personnel Rates.

| Item # | Description of Goods/Services<br><small>(No substitutes allowed unless specifically requested by UConn Health)</small>         | Price Per hour per piece of equipment |
|--------|--|---------------------------------------|
| 1      | 4 wheel drive truck w/ 8' plow and material spreader (for garages) Height limited to 7'2 "                                     | \$175.00                              |
| 2      | Truck, 11,000 GVW (min) with plow and material spreader  | \$175.00                              |
| 3      | Wheel loader, 3 yard, 4 wheel Drive, Articulating for loading  | \$175.00                              |
| 4      | Wheel loader, 3 yard, 4 wheel Drive, Articulating w/ 10' - 12' pusher  | \$175.00                              |
| 5      | Skidsteer Loader (bobcat, rubber tires with bucket, straight plow, v plow or snow blower                                       | \$120.00                              |
| 6      | Six wheel dump truck, 26,000 GVW (min) with 12' plow and material spreader   | \$175.00                              |
| 7      | Dump Truck, tri-axle, HD for snow hauling  | \$175.00                              |
| 8      | OTHER EQUIPMENT: Proposers may submit pricing on alternate or additional equipment that increases efficiencies of snow removal | \$175.00                              |

|    |  |
|----|--|
| 9  | Contractor provided sand for use in snow removal operations (Emergency only)<br>\$35.00 per ton      |
| 10 | Contractor provided rock salt for use in snow removal operations (Emergency only)<br>\$50.00 per ton |